

# Promotion Rules

## Current members:

- Members must have an eligible membership type at the Area Wide rate.
- All participants must be over the age of 18 to be eligible.
- Member must be in good standing with no outstanding membership balance, disciplinary issues, or other membership issues at any YMCA branch.
- YMCA Employees or In-Kind members of the YMCA are not eligible to refer a new member.
- Annual and Draft Memberships are eligible to participate.
- Only one discount per membership will be honored, and the best applicable rate will be issued.
  - If a current member is receiving 50% Financial Aid, and brings in a FitFriend, the new member will receive up to 20% off of the regular rate, but the current member will remain at 50% rate. If the current member becomes ineligible for Financial Aid, they will retain the up to 20% reduction as long as the other member remains at the YMCA.
- Special membership arrangements such as American Specialty Health, Volvo, TE Connectivity, and others are permitted to refer friends using the 20/20 FitFriends program, and the new member will benefit up to the 20% reduced rate as long as they are not also eligible for a special rate, financial aid, or other additional benefit. The current member will not receive a reduction to their membership dues, but should their special membership expire and they are moved to the full rate, the 20/20 Fit Friends rate will apply as long as the new member remains a member of the YMCA.
- If a member receives their Family Membership because they have a child enrolled in Full-Day Daycare, they are not eligible to refer a new member to the YMCA using the 20/20 FitFriends program.
- Members may have multiple FitFriends, but they will receive a maximum reduction of up to 20% per month.
- Current annual paid in full members may bring in a FitFriend to benefit from this special rate. Once the Current member has completed the FitFriend paperwork, they will receive a renewal card which shows the date that their FitFriend joined the YMCA. At the time that they return to renew their membership, the YMCA will issue a credit toward their renewal in the amount of up to 20% of the monthly breakout of their membership for the time that their FitFriend has been at the YMCA. Annual members can save up to 20% of the full 12 month rate at the Harrisburg Area YMCA. An annual paid in full member may have multiple FitFriends, but will only save up to 20% of the 12 month annual rate, or a total of \$147 in one calendar year at maximum.

## New members:

- New members must not have been a YMCA member within the last 12 months to be eligible to be a current member's FitFriend.
- New members must purchase an eligible membership type. All membership rules and regulations apply, including the \$48 termination fee for drafting members.
- New members receive their membership benefit as soon as they register. This includes their pro-rated first payment at the time they join.

## All Members:

- Fees, such as OSP, program registration, parking tokens, and other fees are not eligible for reduction. If a member chooses an OSP package, those fees will be charged at the full rate on a monthly or annual basis.
- Discounts cannot be stacked. The YMCA will identify the best applicable membership rate for the member at the time they join.

## Eligible Membership Types:

Area-Wide -

- Adult Male/Female
- Family
- Senior Male/Female
- Senior Couple

Membership types mentioned above are also eligible if they are currently linked to a corporate discount. Up to a 20% discount applies to the full rate, not the corporate discount rate. Group members will see an additional 10% adjustment to their current rate when approved for the FitFriends program.

## Note:

Camp Curtin YMCA Branch-Only members are currently receiving a 67% reduction to their membership rate (Membership Rate of \$29.99 is automatically adjusted to \$10), so the greater reduction applies. Only one discount per unit will be applied, therefore Camp Curtin YMCA Branch-Only memberships are currently receiving a greater discount. Camp Curtin members that have an Area-Wide membership are fully eligible to participate.